



Additional Procurement Information:  
<http://www.nysbdc.org/procurement.html>

For more information, contact:  
**Mohawk Valley SBDC**  
Procurement Assistance Center  
**(Toll-Free) 877-789-BIDS**  
[bids@sunyit.edu](mailto:bids@sunyit.edu)

**New York Small Business Development Center**  
State University Plaza, 22 Corporate Woods  
Albany, NY 12246  
**(Toll-Free) 800-732-7232 • 518-443-5398**  
Fax: 518-443-5275  
[www.nysbdc.org](http://www.nysbdc.org)

**About the SBDC**

For more than 25 years, the New York Small Business Development Center has provided entrepreneurs and small businesses with pro-bono confidential business counseling, training and business research of the highest quality.

Comments from select SBDC clients:

*“I will be signing two contracts with municipalities within the next 30 days... Thank you for all your help and support.”*

*“When I have a question about anything, my SBDC advisor is a phone call away, and she always provides just the right answer.”*

*“I feel you have gone a great distance above and beyond what most people would have done for us. Thank you.”*



*Funded in part through a Cooperative Agreement with the U.S. Small Business Administration*



**BidLinx**

**The New York SBDC  
Government Contract  
Bid-Matching Service**



## What Can BidLinx™ Do for My Business?

Identifying and locating government agencies that purchase your goods or services can be a daunting, time-consuming process. There are literally hundreds of sources to research to find contract opportunities that are just right for your business.

**BidLinx** cuts out hours of research and sends appropriate bid opportunities right to your desktop.

## How Does It Work?

The service is entirely web-based. **BidLinx** monitors over 2,000 bid source sites daily. Superior search capabilities enable you to locate procurement opportunities from multiple sources including:

- Federal Agencies
- New York State
- County/Local Governments
- All 50 States
- U.S. Territories
- International Government Websites

## What Is the Cost?

**BidLinx** is FREE to New York State businesses and individuals who are SBDC clients.



## How Do I Sign Up?

Contact your local SBDC Procurement Advisor. To locate a center near you, go to the following link:  
[www.nysbdc.org/locations.html](http://www.nysbdc.org/locations.html)

Your local SBDC Advisor will help you:

- Set up search criteria customized to your specifications.
- Search by NAICS codes, key word, geographic area, etc.
- Change your search criteria at any time to fine-tune your results.



## What Will I Receive?

You will receive daily email notifications containing links to your “bid leads”, contract awards and other information.

Bid leads give you all the information you need to contact the appropriate government agency, submit requests, download appropriate documents and begin the bid process.

Depending on the categories you select, you may not receive notifications every day.



## Need More Assistance?

The New York SBDC provides individual counseling to small and/or disadvantaged firms interested in selling goods and services to federal, state and local government agencies and to large prime contractors. Your Procurement Advisor will help you:

- Understand how government agencies purchase products and services
- Interpret regulations referenced in federal/NYS government bids, proposals and contracts
- Market to those government agencies that buy your products or services
- Analyze and respond to invitations for bid (IFB), requests for proposal (RFP) or other government purchasing opportunities
- Prepare documentation
- Win and fulfill contracts profitably

## Special Services

- **Subcontracting**
- **Certifications**
- **Preference Programs**
- **Bonding**